FINANCIAL SUMMARY (Dashboard) Thru October 31, 2021



Assets, Liabilities and Net Assets

	Foun	dation	Endowment			
ASSETS	Jul 1 - Oct 31, 2021	Unaudited FYE 6-30-2021	Jul 1 - Oct 31, 2021	Unaudited FYE 6-30-2021		
Cash on hand	\$ 3,083,894	\$ 297,910	\$ -	\$ -		
Investments, at market	27,798,060	33,689,588	6,494,010	6,324,120		
Other Current Assets	2,026,481	1,471,725	3,932	600		
Fixed Assets	80,855	61,982	-	-		
Other Long-Term Assets	19,793	19,792	30,451	32,564		
Total Assets	\$33,009,083	\$ 35,540,997	\$ 6,528,393	\$ 6,357,284		
LIABILITIES AND NET ASSETS						
Current Liabilities	\$ 3,051,360	\$ 3,789,462	\$ -	\$ -		
Deferred Revenues	901,673	1,055,673	-	-		
Long-Term Liabilities	54,746	58,621	-	-		
Net Assets	\$29,001,304	\$ 30,637,241	\$ 6,528,393	\$ 6,357,284		
Total Liabilities and Net Assets	\$33,009,083	\$ 35,540,997	\$ 6,528,393	\$ 6,357,284		
			Ob (!) (0 -5 4 5\		

2b (i) (2 of 15)

Foundation Operating Revenues and Expenses

	Projected	Actual thru
REVENUES (Accrual Basis)	FYE 6-30-22	10/31/21
IOTA Contributions	\$ 8,500,000	\$ 2,794,393
Contract Revenue	154,000	154,000
Other Contributions - With Donor Restrictions	600,000	315,209
Other Contributions - Without Donor Restrictions	135,000	45,608
Investment Income, including Gains and Losses	1,250,000	531,436
Miscellaneous Income	60,000	37
TOTAL	\$ 10,699,000	\$3,840,683
	Budget	Actual thru
EXPENSES	Budget FYE 6-30-22	
EXPENSES Grants	_	
	FYE 6-30-22	10/31/21 \$ 2,911,246
Grants	FYE 6-30-22 TBD	10/31/21 \$ 2,911,246 5 574,728
Grants M & G	FYE 6-30-22 TBD \$ 1,911,845	\$ 2,911,246 5 574,728 6 116,379
Grants M & G Program Related	FYE 6-30-22 TBD \$ 1,911,845 497,295	\$ 2,911,246 5 574,728 5 116,379 5 37,814

2b (i) (3 of 15)

IOTA

IOTA CASH RECEIPTS

Jul 1 - Oct 31, 2021

Jul 1 - Oct 31, 2020

\$2,875,513

\$2,630,469

Increase

9.32%

from prior year

Principal Balance

in Billions

FY 2021-22 FY 2020-21 \$6.683

(At 10/31/20)

\$9.626 (At 10/31/21)

Increase from prior year

44%

Thru October 31, 2021

\$9,626,259,552 **Principal Balance**

Gross Rate, weighted 0.0975%

Net Yield, weighted 0.0845%

Monthly Service Charges \$102,706

(Net of amounts waived)

Number of Banks 170

Number of Trust Accounts 38,203

Projections dated August 2021 (Cash Basis):

\$8,500,000 FY 2021-22: Projection

FY 2021-22: Best Case \$8,600,000

FY 2022: Worse Case \$8,400,000

IOTA interest rates lag Federal Funds rates and historically moves 7bp for every 25bp change in the Federal Funds Target Rate

Cash vs. Accrual

Cash Receipts	\$ 2,875,513
Beginning Accrual	\$ (750,350)
Ending Accrual	\$ 669,230
Accrual	\$ 2,794,393

2b (i) (4 of 15)

IOTA Collections to Date

		Cash		Grantees	FBF
		Receipts		85%	15%
Jul ' 21	\$	715,337.78	\$	608,037.11	\$ 107,300.67
Aug '21	\$	766,616.98	\$	651,624.43	\$114,992.55
Sep '21	\$	724,331.59	\$	615,681.85	\$ 108,649.74
Oct '21	\$	669,226.79	\$	568,842.77	\$100,384.02
Nov '21	\$	756,626.69	\$	643,132.69	\$113,494.00
Thru 12/7/21	\$	93,775.48	\$	79,709.16	\$ 14,066.32
	\$3	3,725,915.31	\$3	3,167,028.01	\$558,887.30

CONTRIBUTIONS/REVENUE	Jul	1 - Oct 31, 2021	Unaudited FYE 6-30-2021		
Memorial/Honorary	\$	6,836	\$ 8,096		
TFB Voluntary Dues	\$	279,665	\$416,149		
KDJ License Plates	\$	18,554	\$ 37,258		
Miscellaneous Contributions/					
Other Revenue	\$	55,762	\$446,979		
Endowment	\$	4,460	\$ 23,786		
Total	\$	365,277	\$932,268		

6 / Oct 31, 2021

2b (i) (6 of 15)

Investments at October 31, 2021

Investment Portfolio Values		Cost	M	arket Value		
Current Operating Account (COA)	\$	4,494,832	\$	4,460,716		
Current Operating Account (ENGLE FUI	NDS)	\$	773,631	\$	768,950
Mid-Long Term Investment Account (M	ILTI))	\$1	9,697,356	\$ 2	22,568,393
Endowment	\$	5,329,311	\$	6,494,010		
Total Foundation and Endowment				0,295,130	\$ 3	34,292,069
Investment Income		COA		MLTI	E	ndowment
Interest, Dividends and Capital Gains	\$	17,928	\$	112,282	\$	32,303
Realized Gains / (Losses)	\$	(5,689)	\$	30,559	\$	16,131
Unrealized Gains / (Losses)	\$	(21,791)	\$	417,372	\$	123,740
Less Investment Fees	\$	(2,202)	\$	(17,250)	\$	(5,525)
Net Investment Income *	\$	(11,754)	\$	542,963	\$	166,649

^{*} Does not include \$225 in interest collected on LRAP notes

EXPENSES – Before Functional Allocation

	FYE 20)21-22 Bud	lget	July 1	l - Oct 31,	, 2021		
OPERATING EXPENSES	Operating	Program Activities	Total	Operating	Program Activities	Total	% of Oct to Budget	Unaudited FYE 6-30-2021
Personnel	\$1,435,580	\$ -	\$1,435,580	\$455,354	83	\$455,437	31.7%	\$1,334,233
Professional Services	231,465	111,000	342,465	69,508	2,500	72,008	21.0%	129,648
Office Expenses	178,005	2,450	180,455	39,491	-	39,491	21.9%	147,751
Facilities & Equipment	217,065	161,515	378,580	78,691	74,749	153,440	40.5%	380,927
Meetings/Convenings	88,175	28,100	116,275	-	-	-	0.0%	415
Other	76,510	49,500	126,010	8,407	138	8,545	6.8%	49,118
TOTAL	\$2,226,800	\$352,565	\$2,579,365	\$651,451	\$77,470	\$728,921	28.3%	\$2,042,092

2b (i) (8 of 15)

Expense Statement

					Oct is 33.3%	6 of the Year	r
	FY 2021-22 Budget			7/1/21-10/31/21			
		Program	Ŭ		Program		% Expenses
	Operating	Activities	Total	Operating	Activities	Total	to Budget
PERSONNEL COSTS							
Payroll	\$1,091,845	\$ -	\$1,091,845	\$357,450	\$ -	\$357,450	32.7%
Payroll Taxes	79,870	· -	79,870	26,938	66	27,004	33.8%
Employee Benefits	132,960	-	132,960	37,565	17	37,582	28.3%
Retirement	114,105	-	114,105	32,914	-	32,914	28.8%
Workers' Compensation	2,035	-	2,035	487	-	487	23.9%
Temporary Help	2,500	-	2,500	-	-	_	0.0%
Personnel Recruitment	750	-	750	-	-	-	0.0%
Professional Development	11,515	-	11,515	-	-	-	0.0%
Subtotal Personnel	\$1,435,580	\$ -	\$1,435,580	\$455,354	\$ 83	\$455,437	31.7%
PROFESSIONAL SERVICES							
Accounting & Audit Fees	\$ 52,000	\$ -	\$ 52,000	\$ 35,000	\$ -	\$ 35,000	67.3%
Professional Services	169,465	111,000	280,465	34,508	2,500	37,008	13.2%
Legal Services	10,000	111,000	10,000	34,300	2,300	37,000	0.0%
Subtotal Professional Services	\$ 231,465	\$ 111,000	\$ 342,465	\$ 69,508	\$ 2,500	\$ 72,008	21.0%
	+,	,		7 55,555		 	
OFFICE EXPENSES			4 4 5 5 5 5			4	
Bank Service Charges	\$ 15,300	\$ -	\$ 15,300	\$ 5,975	\$ -	\$ 5,975	39.1%
Copying Expenses	2,500	-	2,500	1,014	-	1,014	40.6%
Insurance	62,315		62,315	19,028	-	19,028	30.5%
Miscellaneous Expenses	2,100	2,450	4,550	-	-	-	0.0%
Office Expenses	26,500	-	26,500	6,214	-	6,214	23.4%
Postage & Mail Preparation	26,550	-	26,550	2,300	-	2,300	8.7%
Printing	34,000	-	34,000	2,499	-	2,499	7.4%
Telephone/Internet	8,740 \$ 178,005	\$ 2,450	\$ 180,455	2,461	\$ -	2,461 \$ 39,491	28.2%
Subtotal Office Expenses	\$ 178,005	\$ 2,450	\$ 180,455	\$ 39,491	_\$ -	\$ 39,491	21.9%
FACILITIES & EQUIPMENT							
Computer Maintenance & Leasing	\$ 53,865	\$ 161,515	\$ 215,380	\$ 25,438	\$ 74,749	\$100,187	46.5%
Depreciation Expense	28,000	_	28,000	11,167	-	11,167	39.9%
Equipment Purchases & Leasing	3,500		3,500	517	-	517	14.8%
Equipment Interest Expense	800	-	800	320	-	320	40.0%
Rent	128,700	-	128,700	40,425	-	40,425	31.4%
Repairs & Maintenance	2,200	·	2,200	824		824	37.5%
Subtotal Facilities & Equipment	\$ 217,065	\$ 161,515	\$ 378,580	\$ 78,691	\$ 74,749	\$153,440	40.5%
MEETINGS/CONVENINGS							
Meetings	\$ 69,300	\$ 5,100	\$ 74,400	\$ -	\$ -	\$ -	0.0%
Reimbursed Expenses	16,250	\$ 23,000	\$ 39,250	-	\$ -	\$ -	0.0%
Seminar/Convention Fees	2,625		\$ 2,625			\$ -	0.0%
Subtotal Meetings/Convenings	\$ 88,175	\$ 28,100	\$ 116,275	\$ -	\$ -	\$ -	0.0%
OTHER							
Awards	\$ 3,030	\$ 46,500	\$ 49,530	\$ 85	\$ 45	\$ 130	0.3%
Cultivation/Promotion/Recognition		3,000	23,100	70	· -	70	0.3%
Dues & Subscriptions	7,815	-,	7,815	6,245	93	6,338	81.1%
Endowment Expenses	9,180	_	9,180	-,	-	-	0.0%
Other Interest Expense	880		880	-	_	_	0.0%
Post Retirement Benefits	4,255	_	4,255	1,322	_	1,322	31.1%
Staff Travel	31,250	_	31,250	685	_	685	2.2%
Subtotal Other	\$ 76,510	\$ 49,500	\$ 126,010	\$ 8,407	\$ 138	\$ 8,545	6.8%
	\$2,226,800	\$ 352,565	\$2,579,365	\$651,451	\$ 77,470	\$728,921	28.3%

¹ Overage due to timing of expenditures.

Summary of Professional Services by Department

Department	FY 2021-22 Budget	Actual 7/1/21 – 10/31/21	% Actual to Budget
Executive	\$5,000	\$0	0%
Technology / Interim Technology	\$64,705	\$16,594	25.6%
Administrative / General	\$32,610	\$6,874	21.1%
Grants	\$27,000	\$0	0%
Pro Bono	\$65,500	\$0	0%
Finance/IOTA	\$82,000	\$45,040	54.9%
Development	\$16,000	\$3,500	21.9%
Communications	\$49,650	\$0	0%
Total Professional Services	\$342,465	\$72,008	21.0%

2b (i) (10 of 15)

		Actual	
PROFESSIONAL SERVICES BUDGET/DETAIL OF ACTUAL	FY 2021-22	7/1/21-	% Actual
EXPENSES	Budget	10/31/21	to Budget
EXECUTIVE			
Policy and contract review	\$5,000	\$0	
Subtotal Executive	\$5,000	\$0	0.0%
TECHNOLOGY			
Information Technology			
Computer consultant	\$35,205	\$10,025	
Computer software and training	\$9,000	\$4,069	
Interim Technology			
Hosting/other services - Interim Technology assets	\$3,000	\$2,500	
Marketing and content development for Turning18.org	\$17,500	\$0	
Subtotal Technology	\$64,705	\$16,594	25.6%
ADMINISTRATIVE/GENERAL			
Legal Fees	\$10,000	\$0	
Payroll, Benefit, Retirement Administration	\$22,610	\$6,874	
Subtotal Administrative/General	\$32,610	\$6,874	21.1%
GRANTS DEPARTMENT			
Grantee Technical Assistance	\$25,000	\$0	
Grant Management System Training	\$2,000	\$0	
Subtotal Grants	\$27,000	\$0	0.0%
PRO BONO			
COVID-19 Awareness and Support Campaign	\$28,500	\$0	
One Promise Campaign	\$37,000	\$0	
Subtotal Pro Bono	\$65,500	\$0	0.0%
11 / Oct 31, 2021	2	b (i) (11 of	15)

		Actual	
PROFESSIONAL SERVICES BUDGET/DETAIL OF ACTUAL	FY 2021-22	7/1/21-	% Actual
EXPENSES	Budget	10/31/21	to Budget
FINANCE/IOTA			
Audit - includes audit, Foundation tax return (Form 990)	\$48,500	\$35,000	
Miscellaneous accounting/finance activities	\$3,500	\$0	
Independent interest rate research for Florida banks	\$10,000	\$10,040	
Technology services associated wth IOTA3 Software	\$20,000	\$0	
Subtotal Finance/IOTA	\$82,000	\$45,040	54.9%
DEVELOPMENT			
Bar Fee Statement mailing and processing fees (In-Kind)	\$12,000	\$0	
Planned giving	\$4,000	\$3,500	
Subtotal Development	\$16,000	\$3,500	21.9%
COMMUNICATIONS			
Website consulting	\$5,000	\$0	
Annual Dinner / Awards Ceremony (video/photography)	\$1,000	\$0	
Awareness Campaign	\$27,000	\$0	
Newsletter design	\$2,050	\$0	
General Communications	\$3,100	\$0	
Pro Bono Week	\$1,500	\$0	
FBF Name Change / Rebranding	\$10,000	\$0	
Subtotal Communications	\$49,650	\$0	0.0%
Total Professional Services	\$342,465	\$72,008	21.0%
		2h /i) /12 of	15\

2b (i) (12 of 15)

PROGRAM EXPENSES

	Jul 1 - O	ct 31, 2021	
PROGRAM	Allocated / Budget	Awards / Expenses	Unaudited FYE 6-30-2021
FY 2021-22 Allocation	TBD		
Grants - LAP/LSA/AOJ *	\$2,911,246	\$2,911,246	
Total Grants	\$2,911,246	\$2,911,246	\$7,395,777
Program Related:			
Grants / Pro Bono Departments	126,730	35,087	331,027
Program Activities	370,565	81,292	370,898
Sub-Total Program Related	497,295	116,379	701,925
TOTAL PROGRAM	\$3,408,541	\$3,027,625	\$8,097,702

^{*} Current grant awards/expenses may include amounts approved by the Board in prior years.

2b (i) (13 of 15)

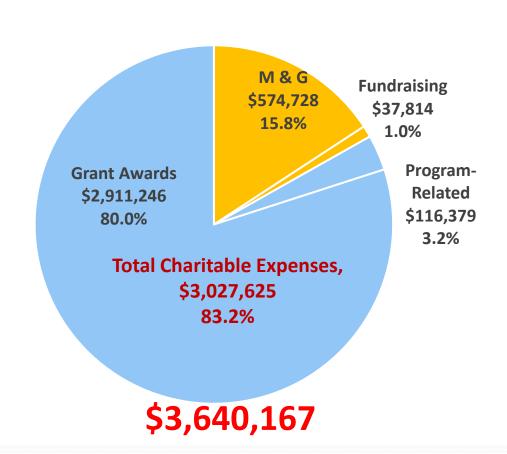
Actual Charitable Expenses thru Oct 31, 2021 (by category)

Program-Related:	Amount	%
Pro Bono	\$ 9,443	0.31
Capacity Building	71,849	2.37
Grants/Pro Bono Operations	35,087	1.16
Grant Awards	2,911,246	96.17
Total	\$ 3,027,625	100.00%

Total Actual Expenses including Grant Awards Thru October 31, 2021

(Before Functional Expenses Allocation)

Operating Expenses	
M & G	\$ 574,728
Fundraising	37,814
Total	\$ 612,542
Charitable Expenses	
Program-Related	\$ 116,379
Grants	2,911,246
Total	\$3,027,625
Grand Total	\$3,640,167



UNAUDITED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED September 30, 2021

Before Functional Expense Allocation

THE FLORIDA BAR FOUNDATION, INC. THE FLORIDA BAR FOUNDATION ENDOWMENT TRUST

The Florida Bar Foundation Inc. Statement of Financial Position

September 30, 2021

	Actual
ASSETS	
Current Assets	
Cash and Cash Equivalents	\$2,573,689.26
IOTA Contributions Receivable	\$669,230.00
Other Contributions Receivable	\$846.64
Notes Receivable, net of Allowance	\$1,126,092.84
Accounts Receivable	\$133.24
Travel Advances	\$0.00
Prepaid Expenses	\$158,015.11
Short Term Investments	\$3,359,735.40
Intermediate Term Investments	\$23,763,711.13
Total Current Assets	\$31,651,453.62
Fixed Assets	
Office Equipment	\$115,849.39
Computer Equipment	\$102,219.24
Furniture and Fixtures	\$130,217.92
Computer Software	\$819,170.05
Leasehold Improvements	\$37,802.00
Accumulated Depreciation	(\$1,121,779.46)
Total Fixed Assets	\$83,479.14
Other Assets	
Deposits	\$7,714.50
Contributions Receivable	\$12,077.96
Total Other Assets	\$19,792.46
Total ASSETS	\$31,754,725.22

The Florida Bar Foundation Inc. Statement of Financial Position

September 30, 2021

	Actual
LIABILITIES AND NET ASSETS	
LIABILITIES LIABILITIES	
Current Liabilities	
Accounts Payable	\$83,870.31
Payroll Withholding	\$3,362.18
Conditional Grants Payable	\$2,093,377.45
Grants Payable	\$746,309.50
-	
Accrued Expenses Deferred Revenues	\$147,044.68
Other Current Liabilities	\$901,673.26
	\$272,470.42
Due to/Due From	\$0.00
Total Current Liabilities	\$4,248,107.80
Non-Current Liabilities	
Other Non-Current Liabilities	\$55,646.34
Total Non-Current Liabilities	\$55,646.34
TOTAL LIABILITIES	\$4,303,754.14
NET ASSETS	
Temporarilty Restricted	
Increase (Decrease) in Net Assets	\$3,108,700.60
Total Temporarilty Restricted	\$3,108,700.60
Unrestricted	
Increase (Decrease) in Net Assets	\$24,342,270.48
Total Unrestricted	\$24,342,270.48
Total NET ASSETS	\$27,450,971.08
TOTAL LIABILITIES AND NET ASSETS	\$31,754,725.22
BEGINNING BALANCE WITH CURRENT YEAR ADJUSTMENTS	\$30,637,240.80
NET SURPLUS/(DEFICIT)	(\$3,186,269.72)
ENDING NET ASSETS	\$27,450,971.08

The Florida Bar Foundation Inc. Statement of Activities

For the Three Months Ended September 30, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE	12.		
IOTA Contributions	\$0.00	\$2,125,166.35	\$2,125,166.35
Other Contributions	\$14,615.23	\$15,929.66	\$30,544.89
Bar Fee Statement, Check-Off Receipts	\$0.00	\$137,592.50	\$137,592.50
License Plate Campaign Contributions	\$0.00	\$15,900.00	\$15,900.00
Contract Revenues	\$154,000.00	\$0.00	\$154,000.00
Return of Unspent Grant Funds	\$25,000.00	\$0.00	\$25,000.00
Investment Income	\$91,876.09	\$0.00	\$91,876.09
Unrealized/Realized Gains (Losses) on Investments	(\$235,091.79)	\$0.00	(\$235,091.79)
Change in Value of Split-Interest Agreements	(\$192.50)	\$0.00	(\$192.50)
Miscellaneous Income	\$229.54	\$0.00	\$229.54
Conditional Grants Approved	(\$2,093,377.45)	\$0.00	(\$2,093,377.45)
Total REVENUE	(\$2,042,940.88)	\$2,294,588.51	\$251,647.63
EXPENSES			
Program Expenses - Grants	(\$2,911,246.00)	\$0.00	(\$2,911,246.00)
Program Related Expenses	(\$65,612.40)	\$0.00	(\$65,612.40)
Supporting Services	(\$431,857.89)	\$0.00	(\$431,857.89)
Fund Raisiing Expenses	(\$29,201.06)	\$0.00	(\$29,201.06)
Total EXPENSES	(\$3,437,917.35)	\$0.00	(\$3,437,917.35)
BEGINNING NET ASSETS	\$29,823,128.71	\$814,112.09	\$30,637,240.80
NET SURPLUS/(DEFICIT)	(\$5,480,858.23)	\$2,294,588.51	(\$3,186,269.72)
ENDING NET ASSETS	\$24,342,270.48	\$3,108,700.60	\$27,450,971.08

The Florida Bar Foundation Inc. Endowment Trust - Statement of Financial Position

September 30, 2021

Actual
\$80,434.59
\$6,197,107.20
\$6,277,541.79
\$26,780.11
\$4,194.00
\$30,974.11
\$6,308,515.90

The Florida Bar Foundation Inc. Endowment Trust - Statement of Financial Position

September 30, 2021

	Actual
LIABILITIES AND NET ASSETS	
LIABILITIES	
Current Liabilities	
Due to/Due From	\$0.00
Total Current Liabilities	\$0.00
TOTAL LIABILITIES	\$0.00
NET ASSETS	
Permenantly Restricted	
Increase (Decrease) in Net Assets	\$3,572,909.09
Total Permenantly Restricted	\$3,572,909.09
Temporarilty Restricted	
Increase (Decrease) in Net Assets	\$2,735,606.81
Total Temporarilty Restricted	\$2,735,606.81
Total NET ASSETS	\$6,308,515.90
TOTAL LIABILITIES AND NET ASSETS	\$6,308,515.90
BEGINNING BALANCE WITH CURRENT YEAR ADJUSTMENTS	\$6,357,283.87
NET SURPLUS/(DEFICIT)	(\$48,767.97)
ENDING NET ASSETS	\$6,308,515.90

The Florida Bar Foundation Inc. Endowment Trust - Statement of Activities

For the Three Months Ended September 30, 2021

		Without Donor Restrictions	With Donor Restrictions	Total
REVENUE		4	×	
Fellows Contribution	ns			
210-4500-00-000	Fellows Contributions	\$0.00	\$3,000.00	\$3,000.00
		\$0.00	\$3,000.00	\$3,000.00
Other Contributions				
210-4510-00-000	Other Contributions	\$0.00	\$350.00	\$350.00
		\$0.00	\$350.00	\$350.00
Investment Income		-		
220-4607-00-000	Investment Income-LTI	\$0.00	\$3.30	\$3.30
220-4608-00-000	Dividend Income-LTI	\$0.00	\$21,279.39	\$21,279.39
220-4609-00-000	Capital Gains Reinvested-LTI	\$0.00	\$4,138.80	\$4,138.80
220-4614-00-000	Investment Fees-LTI	\$0.00	(\$3,261.94)	(\$3,261.94)
		\$0.00	\$22,159.55	\$22,159.55
Unrealized/Realized	Gains (Losses) on Investments			
220-4650-00-000	Realized Gain (Loss) on	\$0.00	\$9,405.40	\$9,405.40
220-4699-00-000	Unrealized Gain/Loss on	\$0.00	(\$83,682.92)	(\$83,682.92)
		\$0.00	(\$74,277.52)	(\$74,277.52)
Total REVENUE		\$0.00	(\$48,767.97)	(\$48,767.97)
BEGINNING NET	ASSETS	\$0.00	\$6,357,283.87	\$6,357,283.87
NET SURPLUS/(DI	EFICIT)	\$0.00	(\$48,767.97)	(\$48,767.97)
ENDING NET ASS	ETS	\$0.00	\$6,308,515.90	\$6,308,515.90